

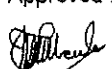
	Kusile Power Station Project	Unique Identifier: 366-478650	
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Title: Technical Evaluation Strategy Supply and Delivery of various plant for General Site Maintenance Services at the Kusile Power Station Project		Document type: Evaluation Strategy	
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1. Introduction

An open enquiry process will be followed to source the **Supply and Delivery of various plant for General Site Maintenance Services** at Kusile Power Station Project.

The list of the required plant is as follows:

- 1 x 3T Skid Steer
- 1 x Water Tanker 18000 Litres
- 1 x TLB
- 1 x Tipper Truck (10 ton)

The enquiry will be for the supply and delivery of plant resulting in a single or multiple contracts. The enquiry will be advertised locally (South Africa). Joint ventures will be accepted. The 80/20 preference scoring system will be applicable.

This document sets out the method and criteria that will be used to evaluate the tenders that will result from this invite.

2. Tender Evaluation Method

Eskom undertook that the tender will not be evaluated on price alone and that Eskom will broadly follow the evaluation process and apply the guideline evaluation criteria mentioned in the Table below for the evaluation of the tender.

The following functional analysis process will be followed:

- Evaluate submissions against functional criteria;
- Rate each submission against each criteria,
- Apply weightings and calculate total functional score;
- Eliminate tenders below minimum threshold,

The following minimum thresholds will apply when evaluating the tenderer capability to execute the work required.

Functionality Criteria	Maximum number of points percentage	Tenderers will be expected to score at least the minimum overall threshold to proceed to the next step
Technical	100%	80%

Functionality:

A weighted score-card approach is used to evaluate the technical compliance of the tenders against the specifications. Tenders need to have a weighted score of 80% or more for functionality to qualify for further evaluation. Technical has a weighting of 100%.

All scores will be entered on a single Excel workbook. Each evaluator will be assigned a review responsibility based on his or her area of expertise i.e. Technical. A Technical Evaluation report will be compiled and signed off.

2.1 Safety, Health, Environmental and Quality (SHE)

SHEQ will be an objective criteria, therefore submissions will not be evaluated against it

3. Evaluation Criteria

The following scoring method will be used to score against the evaluation criteria.

N.B. Suppliers MUST quote for all items on the BOQ for the specific option they have selected, or they will be disqualified.

Technical:

Technical (Threshold 80%)		
No	Functionality – Option C1 (3T Skid Steer, TLB and Tipper Truck)	100% Weight
1	Fully completed questionnaire in Annexure A3 confirming the compliance and non-compliance to all the technical specification stipulated OR Provide product specification (brochures) confirming the compliance and non-compliance to all the technical specification stipulated in the works info/ scope of works	30%
2	Original Equipment manufacturer (OEM) or registered dealer. OEM to provide a confirmation letter and Registered Dealer to provide a Service Level Agreement (SLA) with the OEM's	20%
3	Provide proof of 12 (twelve) month warranty certificate from the Original Equipment manufacturer (OEM)	20%
4	Provide proof of after sales service and repairs (OEM Service Level Agreement)	10%
5	Provide proof (order / copy of a contract, a list of contactable references, physical addresses and contact details) of previous clients serviced/supplied. <ul style="list-style-type: none"> • 4 or more clients serviced/supplied = 20% • 3 clients serviced/supplied = 15% • 2 clients serviced/supplied = 10% • 1 client serviced/supplied = 5% • 0 client serviced/supplied = 0% 	20%

Technical (Threshold 80%)		
No	Functionality – Option C2 (18000L Water Tanker - must be fitted on a T7 Truck)	100% Weight
1	<p>Fully completed questionnaire in Annexure A3 confirming the compliance and non-compliance to all the technical specification stipulated.</p> <p>OR</p> <p>Provide product specification (brochures) confirming the compliance and non-compliance to all the technical specification stipulated in the works info/ scope of works.</p>	30%
2	Original Equipment manufacturer (OEM) or registered dealer. OEM to provide a confirmation letter and Registered Dealer to provide a Service Level Agreement (SLA) with the OEM's	20%
3	Provide proof of 12 (twelve) month warranty certificate from the Original Equipment manufacturer (OEM)	20%
4	Provide proof of after sales service and repairs (OEM Service Level Agreement)	10%
5	<p>Provide proof (order / copy of a contract, a list of contactable references, physical addresses and contact details) of previous clients serviced/supplied</p> <ul style="list-style-type: none"> • 4 or more clients serviced/supplied = 20% • 3 clients serviced/supplied = 15% • 2 clients serviced/supplied = 10% • 1 client serviced/supplied = 5% • 0 client serviced/supplied = 0% 	20%

Technical (Threshold 80%)		
No	Functionality – Option C2 (T7 Truck)	100% Weight
1	<p>Fully completed questionnaire in Annexure A3 confirming the compliance and non-compliance to all the technical specification stipulated</p> <p>OR</p> <p>Provide product specification (brochures) confirming the compliance and non-compliance to all the technical specification stipulated in the works info/ scope of works.</p>	30%
2	Original Equipment manufacturer (OEM) or registered dealer. OEM to provide a confirmation letter and Registered Dealer to provide a Service	20%

	Level Agreement (SLA) with the OEM's	
3	Provide proof of 12 (twelve) month warranty certificate from the Original Equipment manufacturer (OEM).	20%
4	Provide proof of after sales service and repairs (OEM Service Level Agreement)	10%
5	Provide proof (order / copy of a contract, a list of contactable references, physical addresses and contact details) of previous clients serviced/supplied <ul style="list-style-type: none"> • 4 or more clients serviced/supplied = 20% • 3 clients serviced/supplied = 15% • 2 clients serviced/supplied = 10% • 1 client serviced/supplied = 5% • 0 client serviced/supplied = 0% 	20%

4. Technical Evaluation Team

The Table below outlines the technical evaluation team members:

Name	Functional Area	Contact number
Mosiwa Maibi	Site Services Manager	+2713 699 7055
Thobile Nzimande	Contracts Manager	+2713 699 7806
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